



MetaTech Exchange

BRIDGING INDUSTRY 4.0 IN WESTERN BALKANS



STAKEHOLDER MAPPING REPORT

KOSOVO – METAL
SECTOR ENTERPRISES



Co-funded by
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1. Introduction

As part of the METATECH 4.0 project under WP1 – Project Planning and Coordination, University “Haxhi Zeka” in Peja has undertaken the important task of mapping stakeholders in the metal industry across the Dukagjini region of Kosovo, including municipalities such as Peja, Deçan, Istog, and Gjakova. This stakeholder mapping activity is not only a critical starting point for the implementation of the project, but also represents a strategic opportunity to assess the digital readiness and future collaboration potential of regional enterprises. Through this process, the university aims to align academic expertise and educational infrastructure with the needs and challenges faced by industry actors, thereby positioning itself as a key partner in regional industrial innovation and workforce development. The stakeholders identified through this activity represent a diverse cross-section of the metal sector, including manufacturers, distributors, service providers, and technology-oriented firms. The primary objective was to identify and engage enterprises actively working in the metal industry, from manufacturers and processors to sellers and service providers. By conducting direct interviews and organizing upcoming field visits, the university has been able to collect valuable insights regarding their technological capabilities, workforce skill levels, and openness to digital transformation. These insights form the basis for future project actions such as the design of digital tools, training modules, and long-term partnership strategies. This report thus lays the foundation for targeted interventions that respond to the real, expressed needs of industry stakeholders.

2. Companies Already Visited and Interviewed

- Bizmark, Pejë
- Line Group (Kastrioti), Pejë
- Kontura, Zahaq, Pejë
- Nikqi Metal, Bllagajë, Pejë

3. Companies and Institutions Planned for Interview

- Roni - Ferri, Gjakovë
- Sumy Metal, Pejë
- Tralala Metal, Pejë
- Bakalli Metal, Pejë
- Valdet Bicaj (CNC), Vrellë, Istog
- LOKAJ PLAST, Decan
- GONI PLAST, Decan
- FIERI, Decan
- ROSHKODOLI, Decan
- CTA Pejë
- GOGAJ AG, Pejë
- DETA, Pejë
- VEKTOR B, Decan
- AGROPRODUKT, Decan
- Technical High School, Pejë
- Economic High School, Pejë
- Technical High School, Deçan

4. Summary of Activities and Industry Types

- Manufacturer of metal doors and windows
- Processing and manufacturer of metal profiles
- Sellers/Distributors of various metals (steel, aluminum, copper, etc.)
- Sellers and service providers of equipment for the metal industry
- Companies specializing in industrial metal maintenance and repairs
- Companies specialized in the production of metal heating and ventilation equipment
- Sellers of products for industrial metal electrical equipment (electrical cabinets, mounting systems, metal frames)

5. Outlook and Collaboration

University “Haxhi Zeka” is committed to fostering long-term partnerships with the identified stakeholders, with a vision to integrate academia and industry in a mutually beneficial ecosystem. To that end, Memorandums of Understanding (MoUs) will be signed with the companies listed in this report. These MoUs will formalize cooperation not only for the implementation of the METATECH 4.0 digital tool, but also for joint efforts in curriculum development, internships, research collaboration, and professional training tailored to industry needs.

In addition to collaboration with private enterprises, the project will also actively engage three professional high schools in the Dukagjini region. Specifically, one technical high school and one economic high school in Peja, as well as one technical high school in Decan, will be included as key partners. The involvement of these educational institutions is strategic for strengthening the vocational education system, aligning it more closely with the needs of the regional metal industry, and fostering early digital competence among students. Through joint activities such as curriculum modernization, practical training modules, and participation in digital innovation initiatives, these schools will serve as important contributors to the overall goals of METATECH 4.0. Their integration into the project will ensure a broader and more sustainable impact, preparing a new generation of skilled workers equipped to meet the evolving demands of the metal sector and the wider industrial landscape.

Through these strategic partnerships, the university will work closely with both the private sector and vocational education institutions to co-design solutions that enhance digital competencies, encourage process innovation, and promote sustainable industrial development. Moreover, this collaboration will open up pathways for students to gain practical experience and exposure to real-world industrial challenges, thus strengthening the employability and entrepreneurial potential of graduates. The university also intends to leverage this cooperation to establish applied research centers and innovation hubs where academic knowledge can be translated into viable industrial applications. In doing so, University “Haxhi Zeka” aims not only to support the goals of METATECH 4.0, but also to contribute meaningfully to the digital and economic transformation of the Dukagjini region and Kosovo at large.

6. Conclusion

The stakeholder mapping activity conducted by University “Haxhi Zeka” in the framework of the METATECH 4.0 project has provided a clear overview of the current landscape of the metal industry in the Dukagjini region. Through interviews and planned field visits with a range of enterprises, the university has successfully identified key players who are not only relevant to the goals of the project but also eager to engage in digital transformation and ICT skill development.

Furthermore, the inclusion of three professional high schools — one technical and one economic high school in Peja, and one technical high school in Deçan — marks a significant extension of the project’s outreach. By integrating vocational education institutions into the initiative, the project ensures that digital transformation efforts and capacity-building activities will impact both current industry actors and the future workforce.

The findings of this report serve as a crucial foundation for the next phases of the project, including the development and deployment of digital tools, targeted training programs, and collaborative innovation strategies. The commitment of University “Haxhi Zeka” to partner with industry stakeholders and educational institutions represents a long-term vision to bridge the gap between education and industrial needs. It is anticipated that the signed MoUs will catalyze a wide array of joint initiatives, enhancing regional competitiveness and promoting a resilient, digitally skilled workforce. As the METATECH 4.0 project progresses, the university remains dedicated to ensuring that all future actions are deeply rooted in the needs and expectations identified in this foundational stakeholder analysis, with a focus on sustainable and inclusive regional development.



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